



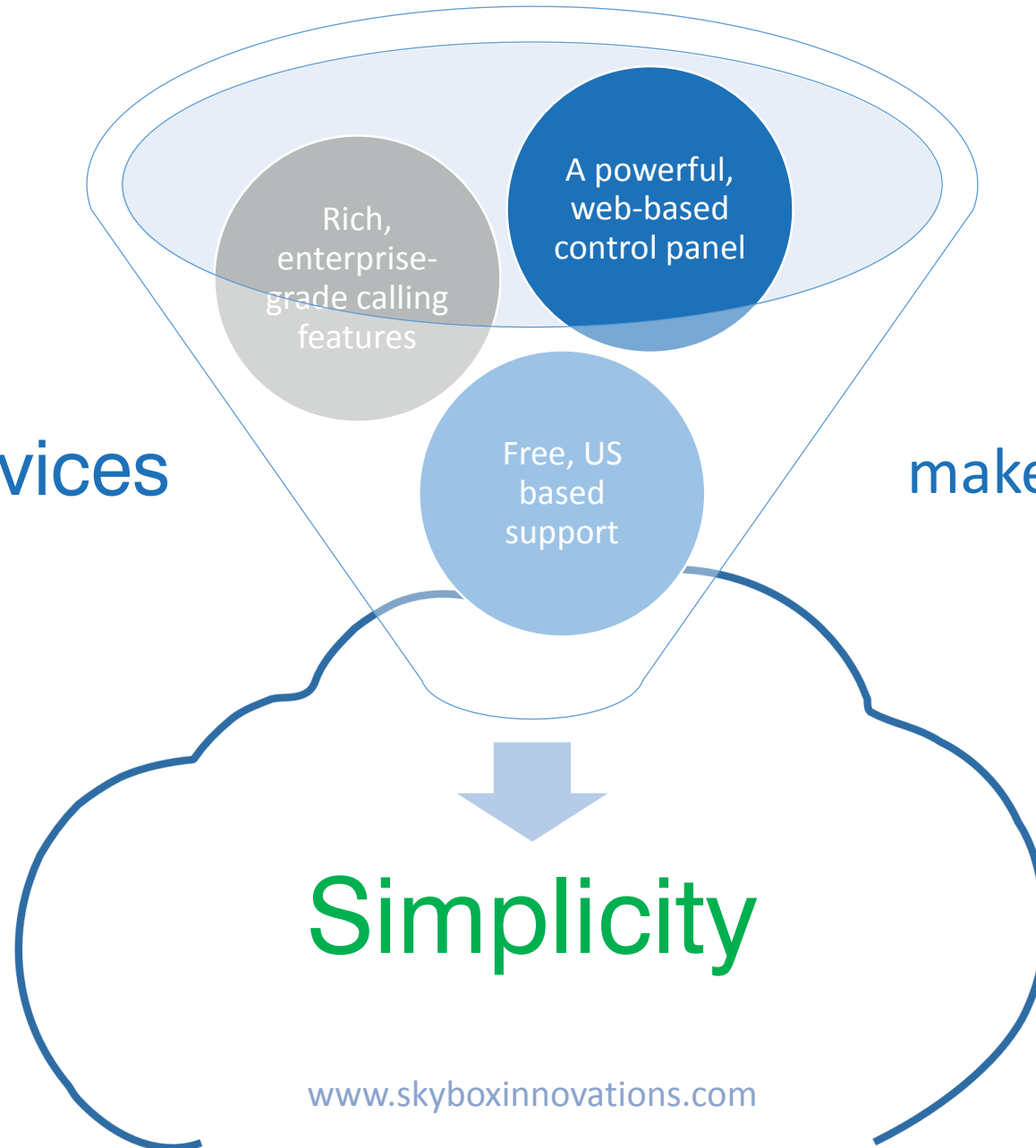
We offer tech that  
raises your business above the expected



Complexity is Obsolete.



# Cloud Voice Services

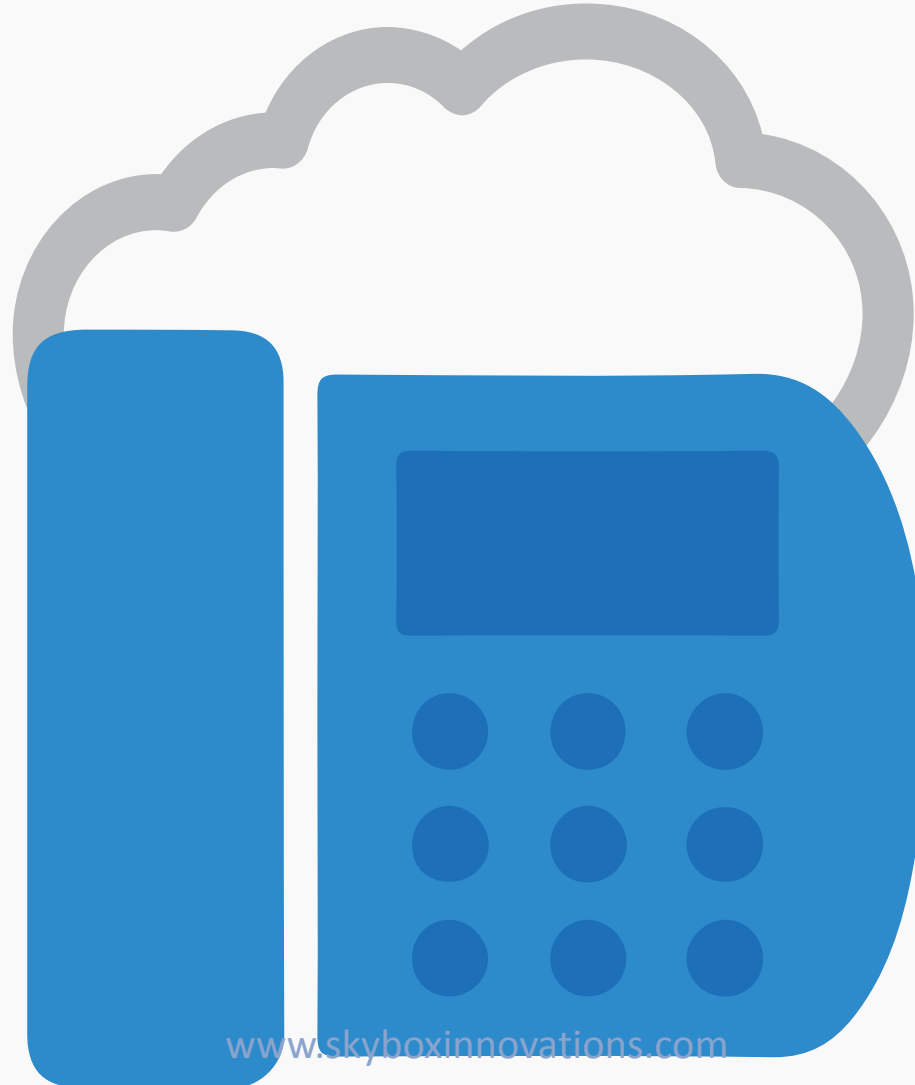


make business tech **easy**.



# Talk Plan

Business phones in the cloud



## Cut Costs

Cut capital, maintenance & long distance costs by over 35% with flat per-user monthly rates



## Go Premium

Hosted PBX delivers an enterprise-grade phone system.



## Be worry-free

Free rapid onboarding, superior live partner support and the highest levels of reliability



## Streamline

Get all cloud services from one provider



## Communicate Better

Rich features, conferencing & mobility



## Simplify

Powerful, intuitive web-based Control Panel. Add users and manage features with a few clicks.



# Advantages of Our Voice Services

Save time, money, and frustration

## Expenses of On Premise Phone Systems

**Maintenance Contracts.** Yearly contracts that typically cost 10% of initial phone system

**Phone System Growth.** Additional phones must be purchased and usually a piece of hardware called a line card is required. Each time a new phone is added, there is complicated hardware installation

**Downtime Costs.** When the power goes out at the office, phones will no longer work. Customers will not be able to reach you, and you can lose both revenue and customer satisfaction

## Our Voice Services in the Cloud

**No Maintenance Contract.** There's no catch to this. If you need support, just call us. Our techs will be happy to help

**Add Phones at No Cost.** When you need to add a phone, call or email us. We have several free, business-grade phone options for you. They're great. We use them ourselves. And, there is no additional hardware to purchase. Scaling is simple and exciting!

**99.999% Uptime SLA.** What? We guarantee that there will be less than 26 seconds of downtime in a month. What about natural disasters? If the power goes out, your phones can automatically route to voicemail or forward to mobile phones.



# Cost Saving

Business Voice Services in the Cloud

Cut your phone bill by

**35%**

and get **MORE** features





# About the Research

How We Did It

- Our study examined the monthly phone bills of 19 small business customers
- Averaged out monthly service costs for the following:
  - Fee per line
  - Local calling and Long Distance fees per line
  - Carrier fees per line
- Separately, averaged the up-front costs of systems, as well as desk phones themselves





# What the study found

	Line Fee	Local Fee	LD Fee	Carrier Fees	Total
Competitors' Average	\$44.44	\$1.55	\$9.09	\$11.23	\$66.51
Hosted PBX	\$40.00	\$0.00	\$0.00	\$1.50	\$41.50
Savings	\$4.44	\$1.55	\$9.09	\$9.73	\$25.01
Savings Percentage	9.99%	100%	100%	86.64%	37.60%



# The bottom-line?

Customers save over 35% on phone bills

	Competitors' Average Cost	Hosted PBX Cost	Savings
<b>Service Costs</b> Per month, per line, including fees	\$66.51	\$40.00	<b>38%</b>

	Competitors' Average Cost	Hosted PBX Cost	Savings
<b>Hardware Costs</b> PBX system and deskphones for 5-10 lines	\$3,500 - \$4,000	\$0	<b>100%</b>





# Competitor Comparison

Pricing Comparison for Other Cloud Voice Services

	Skybox Talk	Comcast Hosted PBX	Grasshopper Hosted PBX	Vonage Hosted PBX
Cost	\$40/user/month	\$50/user/month	\$49/user/month	\$39.99/user/month
local/long distance calls	unlimited	unlimited	2,000 minutes/month	unlimited
Auto Attendant	yes	additional \$24.95/month	yes	yes
Phones	free	free	no	no
Call Queue	Yes	additional \$9.95/month	No	\$14.99/month + \$0.03/min
Installation/Setup Fees	none	\$29.95/line; \$9.95/seat	none	none

# Top Quality Phones & Hardware



**Polycom  
SoundPoint**



**Polycom VVX**



**Cisco SPA**



**DECT Cordless**



**Conference**



**Fax Adapter**



**Wireless  
Transmitter/  
Adapter**



# Ring-Scape

User control Panel



## Control

Accept or reject incoming calls



## Favorite

Create a list of favorites



## Integration

Salesforce integration



## Awareness

Know who's on the phone



## Call

Call employees, call Outlook contacts, call anyone



## Alerts

Be alerted of incoming calls

The screenshot displays the Ring-Scape user control panel. At the top, it shows the user's status: 501 Mark Sher (206) 529-6586, Idle, with 11 new messages. Below this is a grid of 30 contacts, each with a name, phone number, and a call icon. A 'Favorites' overlay is visible, showing a list of contacts with columns for First, Last, and Number. The 'AccessLine' logo is at the bottom left, and navigation icons for Help, Settings, Recent, and Dialpad are at the bottom right.

501	Mark Sher	(206) 529-6586	Idle	11 NEW
102	Doug C. (GW)	(206) 686-6121		
103	M Fischer-Home	(206) 529-6545		
104	Cameron Boswell	(206) 529-6596		
106	Edgar Paqueo	(206) 529-6492		
111	Andrea Graff	(206) 529-6519		
112	Andrew Sprague	(206) 529-6541		
114	Mat Sutherland	(206) 529-6495		
115	David Fariior	(425) 458-4839		
116	Evis Conf Phone	(425) 458-4557		
117	Terra Anderson (...)	(425) 458-4918		
119	M Fischer-Desk	(206) 529-6548		
123	Michael Ulmen	(425) 458-4896		
124	Cameron Boswell	(425) 458-5737		
125	Budi Setiawan	(425) 458-4923		
126	Steven Palmer	(206) 529-6525		
127	Cameron Conf P...	(425) 458-4881		
128	Tom Bingman (D...	(206) 729-2140		
200	John Kosh	(206) 529-6467		
203	Tom Bingman (IP...	(206) 529-6595		
205	Doug Christiansen	(425) 440-3766		
208	Ammar Zekiri	(206) 529-6559		
210	Doug Christianse...	(425) 318-8258		
211	Eran Chesner	(425) 440-3767		
212	Jim Mitchell	(425) 458-5832		
222	Eran Chesner - 2	(425) 458-4144		
300	Doug Johnson	(206) 529-6534		
301	Rob Cain	(206) 529-6532		
333	Fred Epler - MT ...	(406) 897-7009		
334	Fred Epler - MT ...	(406) 897-7043		
335	Fred Epler - Belle...	(206) 529-6520		
400	Jennifer Anderson			
401	May Lynch			
402	Rene Underwood			

First	Last	Number
Shelley	Sher	(206) 229-6557
M	Fische...	119
Peter	Fyhrie	801



# Talk

from Skybox Innovations

**Only  
\$40/user  
per month**

Save money and get  
more out of your  
phone system.



# Feel free to contact us!

We are friendly, and we love questions.

Ask away.

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888-238-2262



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